

LAW_36698: Professional Skills Full Year (2017/18)

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30 items

Legal Skills (8 items)

Legal method, skills and reasoning - Sharon Hanson, Sharon Hanson, MyiLibrary, 2010

[Book](#)

Legal skills - Lisa Cherkassky, Julia Cressey, Christopher Gale, Ilias Kapsis, Robin Lister, William Onzivu, 2011

[Book](#)

Preparatory skills training for trainee solicitors - Kim Economides, Jeff Smallcombe, Law Society. Research and Policy Planning Unit, 1991

[Book](#)

Preparatory skills training for trainee solicitors - Kim Economides, Jeff Smallcombe, Law Society. Research and Policy Planning Unit, 1991

[Book](#)

Legal research - David Stott, Julie Macfarlane, 1999

[Book](#)

Lawyers' skills - Julian S. Webb, Caroline Maughan, Mike Maughan, Marcus Keppel-Palmer, Andrew Boon, 2017

[Book](#)

How to use a law library: an introduction to legal skills - Paul A. Thomas, John Knowles, 2001

[Book](#)

Lawyers' skills - Julian S. Webb, Caroline Maughan, Mike Maughan, Marcus Keppel-Palmer, Andrew Boon, 2017

[Book](#)

Interviewing and Advising (1 items)

Interviewing & counselling - J. Chapman, 2000

[Book](#)

Drafting (2 items)

Pleadings without tears: a guide to legal drafting under the civil procedure rules - William

M. Rose, Roger Eastman, 2017

Book

Drafting - David Emmet, Frances Hastings, Colin Mendoza, Simone Start, City Law School (London, England), 2014

Book

Advocacy (17 items)

Modern trial advocacy: analysis and practice - Steven Lubet, 2009

Book

Advocacy series part 1: what is advocacy? - Jeremy Robson, Helen Edwards, 2013

Article

Advocacy series part 2: case preparation - Jeremy Robson, Helen Edwards, 2013

Article

Advocacy series part 3: cross-examination - Jeremy Robson, Helen Edwards, 2013-06-18

Article

Advocacy series part 4: submissions - Jeremy Robson, Helen Edwards, 2013-07-29

Article

Advocacy series part 5: cross-examination - Jeremy Robson, Helen Edwards, 2014-03-18

Article

Advocacy series part 6: closing speeches - Jeremy Robson, Helen Edwards, 2014-06-26

Article

Opening and closing: how to present a case - Haydock, Roger S., Sonsteng, John O., 1994

Book

The science of persuasion: an exploration of advocacy and the science behind the art of persuasion in the courtroom - Jansen Voss, 2005

Article

Legal strategy, storytelling and complex litigation - Allan Kanner, Tibor L. Nagy, 2006-2007

Article

Storytelling: a technique for juror persuasion - Phillip H. Miller, 2002-2003

Article

Mooting and advocacy skills - David James Pope, Dan Hill, 2015

Book

Advocacy - David Ross, 2007

Book

Advocacy - Evan Ashfield, City Law School (London, England), 2016

Book

Advocacy in court: a beginners guide - Keith Evans, Keith Evans, 1995

Book

Hints on advocacy, intended for practitioners in civil and criminal courts: with suggestions as to opening a case, examination-in-chief, cross-examination, re-examination, reply, conduct of a prosecution and of a defense, etc., and illustrative cases / Richard Harris - Richard Harris, William L. Murfree, 20--

Book

The devil's advocate: a short polemic on how to be seriously good in court - Iain Morley, 2009

Book

Negotiation (1 items)

Ten ways that culture affects negotiating style: some survey results - Jeswald W. Salacuse, 1998

Article | Recommended Reading

Reflection (1 items)

Reflection in learning & professional development: theory and practice - Jennifer A. Moon, 2004

Book